

# HPE Data Centre & Cloud Consulting Azure Advisory Service

## HPE Packaged Consulting Services

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“Microsoft and HPE are betting in each other so our customers don’t have to gamble on IT”

HPE Data Centre & Cloud (DCC) Azure Advisory Service offers a collaborative approach to discussing your cloud strategy and a white-glove adoption and ramp up experience to Microsoft Azure.

Many customers don’t have the time with day to day BAU activities to look at Cloud in any detail or setup a test workload in the cloud. As a result the business keeps demanding more agile resource and IT continue to supply as fast as they can using virtualization and automation but there is another way.

When you purchase this service, one or more technology consultants will be assigned to your organization for a predetermined period of time to carry out collaborative discussion and tailor an Azure experience to your needs.

The service is geared towards providing customers with an indepth discussion on how Azure can help you achieve more and also identify a workload that can be used as a proof of concept.

You should consider purchasing HPE’s Azure Advisory services in conjunction with other Cloud and Roadmap services so that we can take the output from the Advisory Service and build out a Roadmap that meets your business needs. Joining these two services together will help ensure that your solution is properly integrated into or from your existing environment, capitalizing on existing investment. But also assisting you along the journey to Hybrid Cloud in an efficient and cost effective manner.

## Service Description

An initial kick-off meeting with the Technical Consultant will establish the responsibilities, dependencies and approach, including work outputs for your project. HPE Technical consultants will conduct work efforts as agreed with the client for the purchased contiguous days. Additional time may be added at your discretion to extend the duration. The service will be provided at one location in the country where the service is sold.

### A flexible and tailor-made delivery

HPE consultants can provide an efficient and cost-effective way to boost and extend the competency of your business's IT team.

### Focus

HPE Consultants can help with any kind of Azure project:

- Cloud Strategy, Design and Architecture
- Application Portability
- Data Centre Migrations & Integration
- Custom solution development

## Service benefits

HPE Azure Advisory service provides multiple benefits which can include:

- A collaborative approach to understanding your business requirements and the current cloud strategy
- Azure expertise with experience in multi-vendor environments
- Independent review of designs and infrastructure drawing on HPE Best Practice and proven architecture blueprints.
- The consultant's time is directed and targeted by the client to focus on those areas it is agreed to explore.
- Review meetings with and access to experienced HPE Consultants
- Targeted and low cost initial investment
- Accelerate towards a proof of concept
- More skills and experience on public cloud
- Better understanding of Azure for your team
- Utilising HPE knowledge with regards to Hybrid Cloud and Azure
- Leveraging the HPE agreement with Microsoft
- Define the right mix of traditional IT, private and public cloud to fuel unique enterprise application needs – now and into the future.

## Service feature highlights

The HPE Azure Advisory Service activities may include some of the following:

- Discovery Workshop and Data Gathering
- Analysis of your current Infrastructure and suitability for use with Hybrid Cloud
- Gain high level view of Business and IT Strategy
- A business discussion to help you define your cloud strategy
- Discussion on your drivers for success and how Azure can help you achieve more
- Half day of IT training for your staff to start playing with Azure
- Targeted discussion on workload suitability for Hybrid Cloud
- Setup of a Proof of Concept within Azure based on the best match for your needs
- Setup of a Proof of Concept on premise using Azure Pack
- Up to \$1,000 of free Azure for new users
- Document findings – Create outcomes-based report and conduct an on-site meeting to present findings
  - Includes result of proof of concepts and recommendations from HPE moving forward

### Customer responsibilities

- Provide access to the appropriate individuals for the interviews, presentations and other service activities as requested by HPE
- Provide HPE with the current IT Strategy and Cloud documentation which may include (but is not limited to):
  - IT Strategy
  - Cloud Policy
  - Current Infrastructure in use
- Provide an application to carry out a proof of concept on hybrid Azure
- Provide infrastructure and access needed to build proof of concept
- Provide the information requested by HPE prior to service delivery



- Faster
- Stronger
- More Agile

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### Ordering information

Availability of service features and service levels may vary according to local resources and may be restricted to eligible products and geographic locations. The activities outlined in this datasheet will be worked towards by purchasing multiples of the '5 day on-site service', as such this datasheet makes no guarantee to specific outcomes or deliverables. For more specific information regarding the terms and conditions of this service please contact a local HPE sales representative using the following SKU:

H8Q71A1 (Azure Advisory Service - Consultancy 5 day on-site service)