

# EMMA LOBLEY

## Business Development Director

With over 15 years' experience in the IT industry, 12 of which directly involved with Cisco Training, Emma has a wealth of experience building relationships with large corporate and Cisco Partners. Her key strength is to build relationships at various levels within an organisation and help them design and execute training programs for their staff or end customers. She has directly managed a host of training programs involving sales staff, pre-sales and post sales engineers whether this is through on-line learning or a traditional instructor-led classroom experience.

Her aim is to always help clients meet their business and learning objectives and ensure the efficient adoption of technology within their organisation.

Outside of work Emma is kept busy by her two young children. She enjoys family time along with socialising with friends and keeping active by swimming and attending her weekly Yoga class.

[Email Emma >](#)

[Read Emma's LinkedIn >](#)

