

# Collaboration & Business Video Talent Program

# The Solution to the Skills Shortage

Recruitment • Qualification • Certification

# We transform talented graduates into certified and highly qualified experts for your company!

A tailored solution to the IT skills shortage is available to you with our Collaboration & Business Video Talent Program. In just six months, we transform talented individuals into highly qualified specialists that benefit your business. Our end-to-end program serve to identify, assess, train, coach, mentor and certify staff. If necessary, we can even find replacements for candidates. This ensures your investment yields precisely the certified, highly qualified experts you are seeking.

Graduates of our Talent Program have the skills to design, install, configure, manage, and troubleshoot the following products and solutions:

- Cisco Unified Communications Manager environments, Unified Communications virtualization
- Cisco Unified Instant Messaging and Presence, Cisco Jabber
- Cisco Unified Contact Center Express Infrastructure
- Cisco Unity Connection
- Third Party Collaboration Applications
- Cisco Business Video Solutions, TelePresence
- Cisco Prime Collaboration
- Cisco Collaboration solutions on Cisco Unified Computing System
- Security needs in Unified Communications environments

#### **Your Benefits**

The cost advantage that comes with hiring trainees Trainees draw significantly lower starting salaries than a newly recruited, seasoned IT specialist. The costs of the program are amortized within about a year. After a few months training, your well-trained personnel are ready and able to be deployed to serve customers in complex IT projects. What's more, experience has taught us that recent talent program graduates' commitment to their employers runs very deep.

# Added visibility for your business

Our talent programs are heavily promoted to potential candidates. This affords you access to a very large pool of applicants and the opportunity to position your company as an attractive employer.

 The price advantage that comes with an end-to-end program

Our talent programs spare you between 40 and 50 percent of the cumulative cost of discrete services (recruitment, multi-month training program, certifications).

Specialized skills to benefit your business

Rest assured, your new employees will be wellprepared for the future challenges of your business by the time they complete the program. Participants will earn the targeted certifications, and we will even guarantee this to you. The insights gained by our coaches during the assessment course give us a very clear picture of a trainee's ability to quickly become the highly skilled professional you are seeking.







cisco



Fast Lane conducts training in several blocks to ensure candidates are well prepared for their future job assignments. Over the course of six months, candidates will work with self-study materials, receive additional mentoring, and participate in intensive workshops.

# Level 0

# Evaluation Class, 1 week

- Technical Foundation Review
- One-to-One and Online Assessments

### Level 1

#### Networking & Unified Communications Fundamentals Workshop, 3 weeks

- Networking Basics
- Cisco Unified Communications Fundamentals
- Technical Design with Architectural Concepts

# Level 2

#### Unified Communications Expert Workshop, 5 weeks

- Design, Implement & Troubleshoot Express Collaboration Solutions
- Design, Implement & Troubleshoot Enterprise Collaboration Solutions
- Understand, Design & Implement Expert Level QoS for Collaboration Solutions

#### Level 3

#### Unified Communications Applications Workshop, 5 weeks

- Unified Messaging Solution
- Enterprise Instant Messaging with Presence Solution
- Customer Care Solution Design & Implementation
- Third Party Collaboration Applications

# Level 4

# Collaboration Video & TelePresence Power Workshop, 3 weeks

- Cisco Business Video & TelePresence Solutions
- Components & Architectures of Video Solutions
- Implement Business Video & TelePresence Software & Hardware Endpoints
- Collaboration Conferencing Solutions

#### Level 5

# Add-on Workshops, 4 weeks

- Collaboration 10 UC on UCS
- Design, Implement & Manage a Secure Collaboration Solution
- Implement a Webex Solution
- Wrap-up

Depending on the previous knowledge of the participants, the program duration can also be reduced.

# Certifications

All Collaboration & Business Video Talent Program participants will achieve the following certifications:

- CCNA Cisco Certified Network Associate
- CCDA Cisco Certified Design Associate
- CCNA Collaboration Cisco Certified Network Associate Collaboration
- CCNP Collaboration Cisco Certified Network Professional Collaboration
- Cisco Video Network Specialist
- Cisco IP Contact Center Express Specialist
- Cisco UC on UCS Specialist
- Cisco WebEx Solutions Design & Implementation Specialist
- Cisco Collaboration Architecture Field Engineer

# **Training Methodology**

Developed by our experienced specialists, the training program is constantly adapted to emerging technological requirements. Beyond intensive workshops, we also offer further services to ensure optimum learning success:

- Deep-dive, pre-class resources and recommended reading
- Intensive, one-to-one mentoring
- Extended lab hours for personal practice and mentoring sessions
- Post-class test preparation, assessments and quizzes
- Certification tests with reviews and re-testing
- Reporting & monitoring